#### Federation of Corrugated Box Manufacturers of India

### India's Corrugated Box Industry

ICCA Global Summit 2025 Osaka, Japan

Speaker - Mr. ML Agarwal
ICCA Vice Chairman 1
Federation of Corrugated Box Mfrs of India
Past President





### India's Economic Resurgence

The World Trade Organisation commissioned Dr. Angus Maddison of Groningen University, Netherlands, to compile a comprehensive history of global GDP over the past two millennia. India emerged as the world's leading economy during the first millennium. However, successive invasions—first by Islamic rulers and later by European colonial powers—significantly impacted its economic standing. The most profound disruption occurred during the 200-year British colonial rule. Today, India is steadily rebuilding and reclaiming its position on the global economic stage.





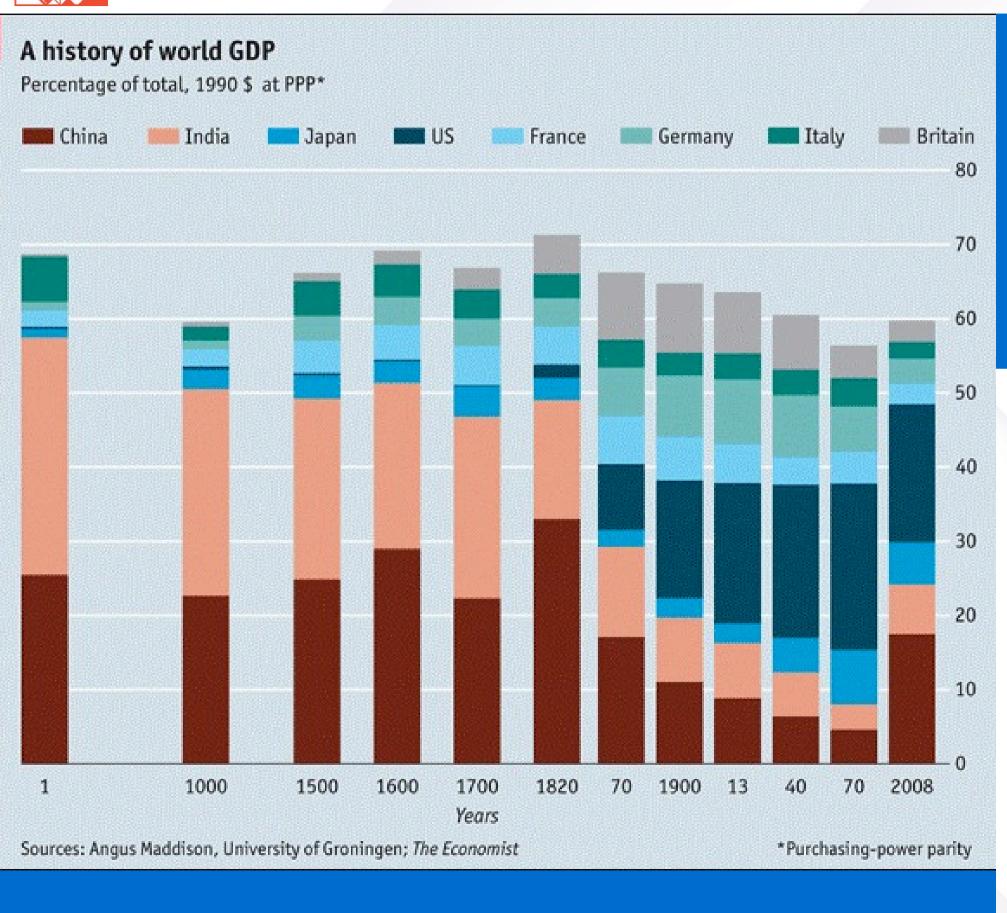


#### India's Economic Resurgence

#### Rome's Trade Deficit with India

Between 100 BC and 300 AD, Rome faced repeated financial strain due to heavy imports of luxury goods such as spices and silk from India. On multiple occasions, Roman authorities urged senators to curb their wives' extravagant consumption, but these efforts had little effect.

In a desperate attempt to protect its economy, Rome even attempted to ban trade with India—a policy that ultimately failed. By around 300 AD, the empire had depleted its gold reserves, forcing it to mint coins using base metals, signaling a severe economic decline.



#### India's Economic Resurgence

India is the fastest-growing among the world's large economies. It has steadily climbed the global GDP rankings and currently holds the position of the 5th largest economy and is projected to rise to 3rd in the coming years.

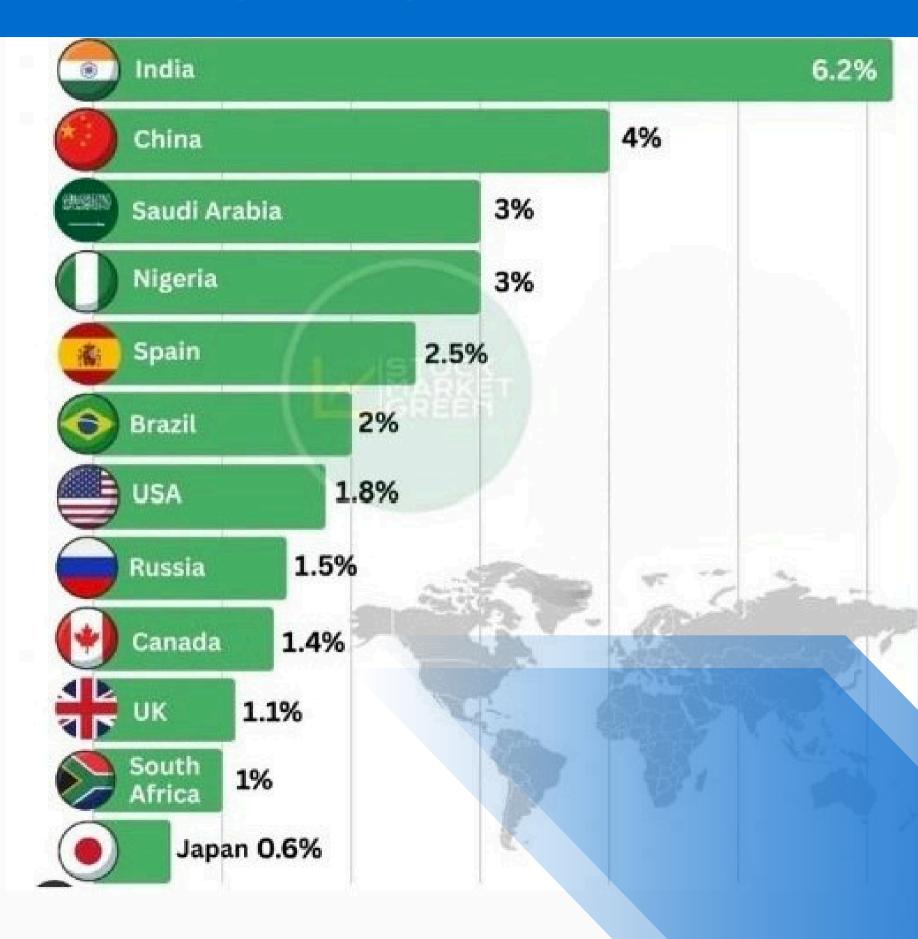
A rapidly expanding middle class with increasing purchasing power is driving strong domestic demand. As a result, India is poised to become the consumption capital of the world.



#### The world's largest economy

#### The fastest growing economics in 2025













### Economic Forecast and Opportunities

- Policy Reforms & Export Push
  - A stable government has implemented bold reforms to shift India from an import-driven to an export-led economy.
- Resilience Amid Global Disruptions

  Despite global supply chain challenges caused by COVID-19 and the Ukraine war, India managed to maintain moderate inflation—now below 5%—through prudent fiscal and regulatory measures.
- Make in India Momentum

  The 'Make in India' initiative, especially the Production-Linked
  Incentive (PLI) scheme, is gaining strong traction across industries.
- Global Supply Chain Realignment

  To de-risk operations, many multinational companies are broadening their supply base and investing in India—not just for domestic consumption but as a key global manufacturing hub.
  - Demographic & Technical Edge

    As the world's most populous country, India benefits from a large, skilled working-age population—fueling production, exports, and increased demand for corrugated packaging. GDP growth is expected to exceed 7% in 2025–26 and remain strong thereafter.



### Federation of Corrugated Box Manufacturers of India

#### **Since 1972**

Established in 1972, the
Federation of Corrugated
Box Manufacturers of India
(FCBM) follows a federal
structure with 15 Regional
Associations as primary
members.

#### Industry Coverage

These regional bodies represent approximately 3,000 corrugated box plants across the country, from an estimated total of 15,000 to 20,000 small and large units.

#### **Growth Potential**

India's current corrugated box production stands at 12–13 million tons per annum.

The industry is expected to grow by 10–12% in FY 2025–26, driven by rising demand and expanding applications.

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#### Recent Developments India's Counter - Terrorism Response

India continues to face challenges from **cross-border terrorism**, a concern that has persisted for decades. The international community is well aware of **India's long-standing struggle against religiously motivated extremism**, often originating from across its borders.

On **April 22, 2025**, a major **terrorist attack** claimed the lives of **26 civilians**, marking one of the most tragic incidents in recent years. The attack drew **widespread global condemnation**, and the Indian public strongly demands that those responsible be held accountable.

In response, India has adopted a **comprehensive and strategic** approach that includes:

- Diplomatic efforts to isolate state sponsors of terrorism,
- Economic and trade measures to apply pressure,
- Review of bilateral agreements, including water-sharing treaties.

In the early hours of May 7, 2025, India conducted targeted strikes on nine identified terror camps located in Pakistan and Pakistan-occupied Kashmir (PoK) as part of its defensive operations.

Following these developments, Pakistan has expressed a willingness to deescalate, provided there are no further operations targeting terrorist infrastructure.





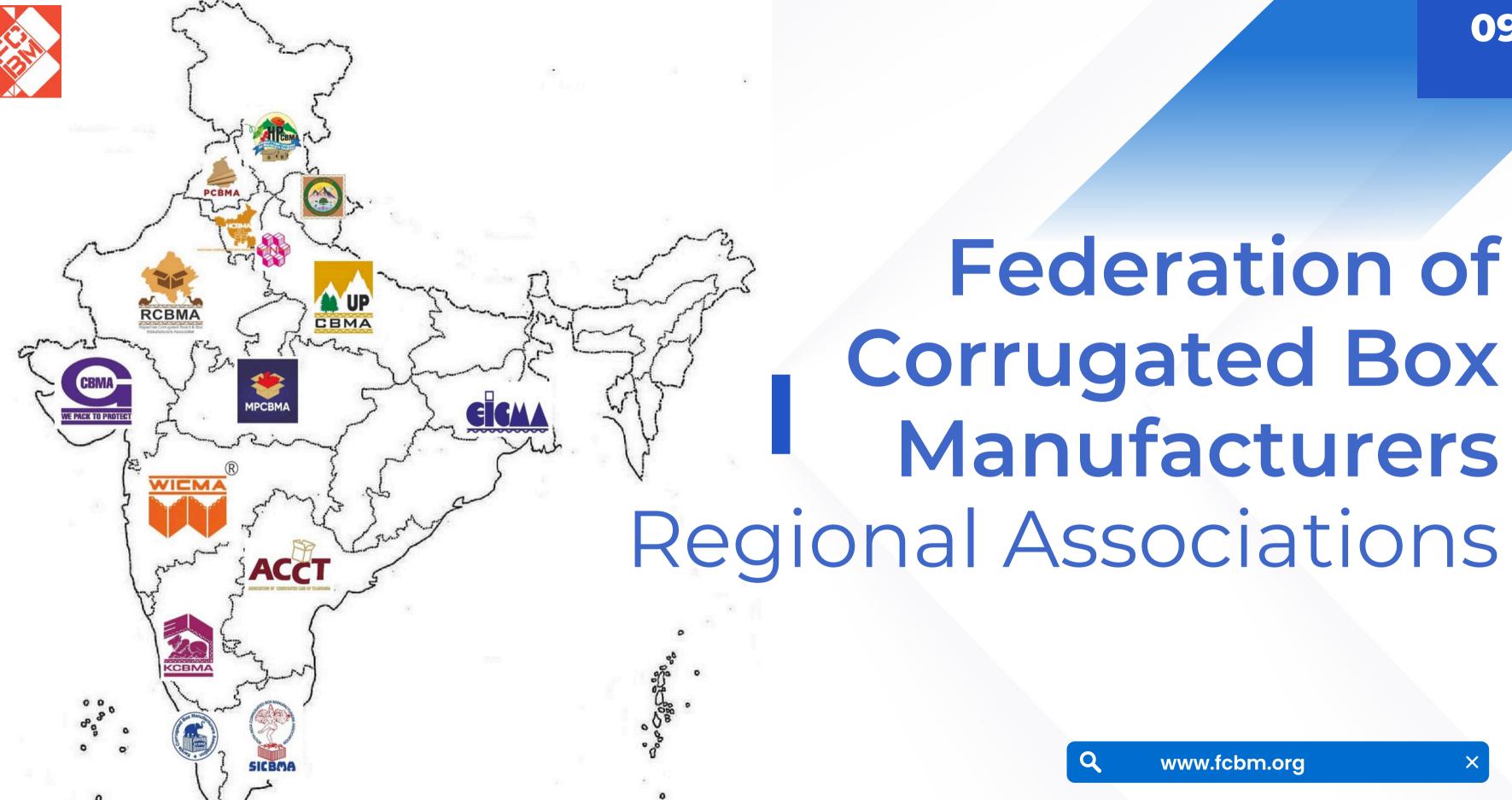


# Recent Developments Trump Era Tariffs & India's Trade India and the United Kingdom have successfully signed and the United K

- The global business environment experienced significant turbulence following the imposition of tariffs by the U.S. administration.
- India, however, was largely spared and has continued to work constructively with the U.S. toward a Bilateral Trade Agreement.
- This agreement is in its **final stages** and is expected to be **signed by Fall**, with mutual economic benefits for both nations.

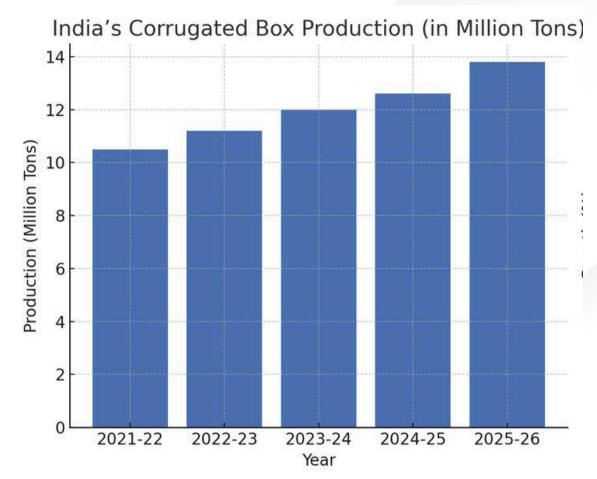
- India and the United Kingdom have successfully signed a Free Trade
   Agreement (FTA), aiming to reduce or eliminate both tariff and non-tariff
   barriers gradually.
- Negotiations are also underway for similar agreements with other nations, including ongoing progress with the European Union.
- The Government is **vigilant about the risk of goods dumping** into India by countries affected by high global tariffs.
- In response, Safeguard Duties have recently been imposed on certain steel products to protect domestic industries.
- India is also monitoring third-country transshipment practices, where goods are routed through preferential treaty nations to bypass trade restrictions.

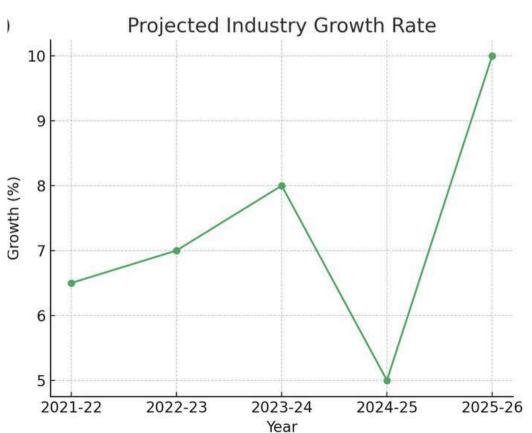






#### India's Corrugated Box Industry





F	Rank	Country	2023 (Billions)	2024	2025	2026	2027	2028
	1	United States	26,855	27,741	28,766	29,903	31,092	32,350
	2	<u>China</u>	19,374	20,881	22,408	24,036	25,722	27,493
	3	<u>Japan</u>	4,410	4,526	4,731	4,923	5,077	5,344
	4	Germany	4,309	4,446	4,635	4,822	4,947	5,044
	5	<u>India</u>	3,737	4,062	4,403	4,766	5,153	5,575
	6	United Kingdom	3,159	3,375	3,574	3,793	4,016	4,245
	7	France	2,923	3,019	3,133	3,233	3,322	3,391
	8	Russia	2,063	2,118	2,159	2,206	2,235	2,266
	9	Canada	2,090	2,179	2,281	2,385	2,492	2,605
	10	<u>Italy</u>	2,170	2,218	2,285	2,347	2,407	2,450





### Corrugated Industry Market Dynamics

#### **Localized Market Dynamics**

- The corrugated packaging market in India remains highly localized due to elevated freight costs.
- Excess production capability at box plants has increased buyer leverage, challenging producers' profitability.

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#### **Paper Supply & Quality Improvements**

- Although the availability of raw materials remains sufficient, past coordination among producers had maintained elevated levels of cost.
- Recent additions to manufacturing capacity, however, have brought greater balance to the market and led to a modest easing of cost pressures.
- Quality challenges persist, primarily due to the lack of virgin fiber. Yet, new mills with advanced technology are progressively improving industry standards.



### Sustainability & Innovation



#### **Sustainability Through Recovered Fiber (RF)**

- India depends 100% on recovered fiber (RF), with no domestic access to virgin fiber.
- This has made the industry inherently sustainable over the long term.

#### **Resource Efficiency & Eco-Conscious Shift**

- The industry's cost-conscious mindset drives responsible use of raw materials, energy, fuel, and water.
- Government policies, regulatory incentives, and growing societal preference for sustainable practices are reinforcing this transition.

#### **Global RF Import Footprint**

• To meet demand, India has become a significant importer of recovered fiber, sourcing from regions like the USA, EU, and the Middle East.



#### Innovations by FCBM Members







1500+ Corrugators at the 53rd FCBM Conference in Agra, India

#### **INDIA'S BIGGEST CORRUGATED PACKAGING CONFERENCE & EXHIBITION**

**Explore CorruPack, the premier exhibition for** cutting-edge machinery & technology

Meet decision-makers, investors, and key players shaping the future of packaging

For more details visit www.upcbma.com

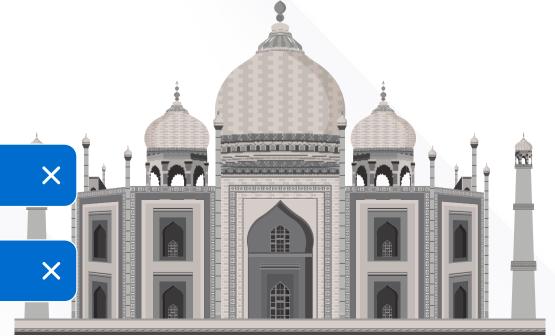


### 53rd FCBM Conference Agra, India 20<sup>th</sup>- 22<sup>nd</sup> December

2025

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#### 53rd FCBM Annual Conference 2025 Agra, India

The **FCBM** of India will host its flagship annual conference in **20th -22nd December 2025 in Agra**, home to the iconic Taj Mahal.

This landmark event will bring together leading box plant owners, industry experts, and thought leaders for engaging discussions on emerging packaging trends, sustainability, and technological innovations—all set against the backdrop of one of India's most culturally rich and historic cities.

**December** 

20-22

**Edition** 

**53rd** 

**Corrugators** 

1500+

Industry
leaders and
decision
makers

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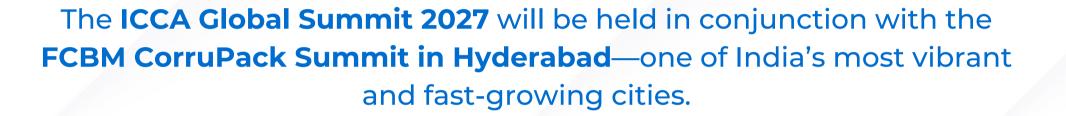
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### ICCA Global Summit 2027 & FCBM CorruPack Summit





This landmark event will bring together global leaders from the corrugated packaging industry, offering a platform for collaboration, innovation, and networking across international markets.























#### Where Tradition Meets Innovation Shaping the Future of Packaging

Where Global Leaders in the Corrugated Supply Chain Meet Indian Industry Pioneers. Interact with over 1500 members of the corrugated packaging fraternity in the first-ever event of its kind.

Discover the perfect synergy of India's rich traditions and pioneering innovation at the ICCA/WCO Global Summit & FCBM CorruPack Summit 2027.

India is one of the world's fastest-growing economies, poised for a massive leap forward in the corrugated packaging industry. With sustainability and technology seamlessly woven into the fabric of its growth, India is setting new benchmarks for the future of packaging.

The **Association of Corrugated Case of Telangana (ACCT)** is proud to host these prestigious events, uniting **global leaders** and **innovators** in corrugated packaging. The summit will serve as a dynamic hub for **inspiration**, **collaboration**, **and innovation**, where industry pioneers will come together to shape the future of packaging.



# ICCA Global Summit 2027 FCBM CorruPack Summit Hyderabad,India January 2027

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January

28-30

Regional members

450+

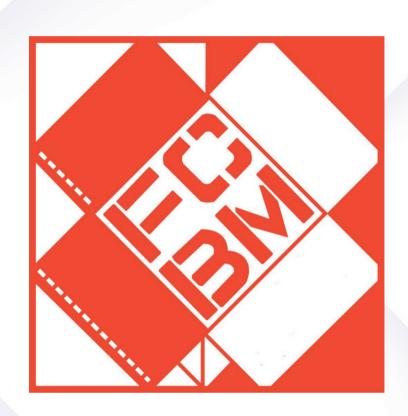
Daily Visitors

2500+

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**Day Event** 

# Thank You.









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